

BOOK OF LISTS 2016-2017

COMMERCIAL REAL ESTATE BROKERAGE FIRMS

RANKED BY TOTAL DOLLAR VOLUME OF 2015 SALES AND LEASE TRANSACTIONS

	Company Website	Address Telephone	2015 total dollar volume of sales and lease transactions	2015 dollar volume of properties sold	2015 dollar volume of properties leased	2015 number of C. Fla. properties sold
1	CBRE cbre.com/orlando	200 S. Orange Ave. #2100 Orlando 32801 407-404-5000	\$1.51 billion	\$1.02 billion	\$487.93 million	114
2	JLL jll.com/orlando	250 S. Orange Ave. 7th floor Orlando 32801 407-982-8550	\$956.06 million	\$573.73 million	\$382.33 million	18
3	Cushman & Wakefield of Florida Inc. cushmanwakefield.com	20 N. Orange Ave. #300 Orlando 32801 407-841-8000	\$903.4 million	\$643.99 million	\$259.4 million	37
4	HFF LP hfflp.com	1430 Lake Baldwin Ln. Orlando 32814 407-745-3900	\$643.09 million	\$643.09 million	Not applicable	21
5	Newmark Grubb Knight Frank/ARA ¹ ngkf.com	941 W. Morse Blvd. #100 Winter Park 32789 321-214-4582	\$583.5 million	\$444.53 million	\$138.97 million	21
6	Marcus & Millichap marcusmillichap.com	300 S. Orange Ave. #700 Orlando 32801 407-557-3800	\$522.17 million	\$522.17 million	Not applicable	97
7	Foundry Commercial ² foundrycommercial.com	420 S. Orange Ave. #950 Orlando 32801 407-540-7700	\$314.84 million	\$95.06 million	\$219.78 million	39
8	Colliers International Central Florida colliers.com/orlando	255 S. Orange Ave. #1300 Orlando 32801 407-362-6175	\$225.52 million	\$109.77 million	\$115.75 million	35
9	The Shopping Center Group theshoppingcentergroup.com	2170 W. State Road 434 #250 Longwood 32779 407-788-8818	\$190 million	\$59 million	\$131 million	14
10	Avison Young avisonyoung.com	135 W. Central Blvd. #700 Orlando 32801 407-219-3500	\$146.85 million	\$28.6 million	\$118.25 million	23
11	SVN Florida Commercial Real Estate Advisors svnflorida.com	174 W. Comstock Ave. Winter Park 32789 407-333-9565	\$144.04 million	\$113.01 million	\$31.03 million	76
12	Cite Partners LLC citepartners.com	100 S. Orange Ave. #500 Orlando 32801 407-930-1800	\$142.05 million	\$41.82 million	\$100.23 million	19
13	Flagler Development flaglerdev.com	8427 S. Park Cir. Orlando 32819 407-226-6222	\$137.7 million	Not applicable	\$137.7 million	0
14	NAI Realvest realvest.com	1800 Pembroke Dr. #350 Orlando 32810 407-875-9989	\$97.76 million	\$59.4 million	\$38.36 million	69
15	SRS Real Estate Partners srsre.com	200 S. Orange Ave. Orlando 32801 407-455-5030	\$94.95 million	\$22.5 million	\$72.45 million	10
16	Lee & Associates www.lee-associates.com	4700 Millenia Blvd. Orlando 32839 321-281-8500	\$88 million	\$34.66 million	\$48.63 million	16
17	Millenia Partners millenia-partners.com	4192 Conroy Rd. Orlando 32839 407-370-3211	\$83.96 million	\$77.48 million	\$6.47 million	38
18	BishopBeale bishopbeale.com	250 N. Orange Ave. #1500 Orlando 32801 407-426-7702	\$75.77 million	\$27.16 million	\$48.61 million	26
19	Coldwell Banker Commercial NRT CBCworldwide.com	901 N. Lake Destiny Dr. Maitland 32751 407-571-5290	\$72.03 million	\$58.67 million	\$13.36 million	42.35
20	Highwoods Properties Inc. highwoods.com	201 S. Orange Ave. #400 Orlando 32801 407-849-2275	\$61.77 million	Not applicable	\$61.77 million	0
21	Cresa Orlando cresa.com/Orlando	221 N.E. Ivanhoe Blvd. #330 Orlando 32804 407-648-0330	\$57.92 million	\$6.15 million	\$51.76 million	4
22	Real Property Specialists Inc. realpropertyspecialists.com	2345 W. Sand Lake Rd. #100 Orlando 32809 407-812-8000	\$49.4 million	\$8 million	\$41.4 million	10
23	Liberty Universal Management libertyum.com	314 E. Anderson St. Orlando 32801 407-426-2300	\$44.53 million	\$850,000	\$43.68 million	4
24	Hold Thyssen Inc. holdthyssen.com	301 S. New York Ave. #200 Winter Park 32789 407-691-0505	\$40.78 million	\$17.65 million	\$23.13 million	8
25	Southeastern Realty Group Inc. southeasternrealty.com	933 Lee Rd. #400 Orlando 32810 407-629-5595	\$32.09 million	\$15.1 million	\$17 million	5

¹ A Newmark Company

² formerly CNL Commercial Real Estate

ABOUT THE LIST: Information on The List was supplied by individual companies through survey. Not all C. Fla.* companies responded to our inquiries by deadline. Only those that responded to our inquiries were listed. In case of ties, companies are listed alphabetically. **WHAT CONSTITUTES CENTRAL FLORIDA?:** Central Florida includes Lake, Orange, Osceola, and Seminole counties.

